

NAIFA PRE-LICENSING EDUCATION FOR PENNSYLVANIA LICENSING EXAMS

NAIFA Pre-licensing Education

	Self-study† Pre-licensing Package 24-hour PE	Classroom‡ Pre-licensing Package 24-hour PE
Quiz Manual & Exam Master Online Course corresponds with Pennsylvania outline	✓	✓
Over 900 exam-like questions with rationales	✓	✓
Electronic flash cards to emphasize key terms and concepts	✓	✓
Chapter preview of over 450 PowerPoint slides with 10 hours of audio	✓	✓
PE approved with on-site exam with multiple exam opportunities	✓	✓
Webcast – <i>How to pass your licensing exam</i> §	✓	✓
Printed Focus Notes of 450 PowerPoint slides of must know information	Optional \$25	✓
Printed Flash Cards of over 250 key concepts	Optional \$19	✓
Cost and dollar credit applied to self-study purchasers who attend class	\$149	\$399

† **Self-study Format** – Students study on their own without attending a class. Students receive a PE certificate after passing an online final exam at the student’s home or office. The final exam must be monitored by a disinterested third-party (anyone other than a relative or direct supervisor). PE certificates, which are required to sit for the state insurance exam are e-mailed or faxed to the student within 24-hours of receipt of exam scores and a properly completed affidavit.

‡ **Classroom Format** - Students attend our instructor-led classes which meets over three consecutive days. Registration fee includes the study manual, Online Course access, Flash Cards, Focus Notes, Pennsylvania Bulletin, and Webcast. PE certificates are presented at end of class.

§ **Webcast** - This free monthly one-hour webcast (12:00 – 1:00 pm) provides an overview of the licensing process, illustrates the types of exam questions you will see on the exam, and presents study strategies to help individuals anticipate questions that have a high probability of appearing on their state exam. Registrants will receive e-mail confirmation and directions on how to access the webcast.

Webcast Dates

- January 13
- February 3
- March 13
- April 14
- May 5
- June 2
- July 14
- August 4
- August 30
- October 13
- November 3
- December 1

Classroom Dates

- LAH course on March 15, 16, 17
- LAH course on June 7, 8, 9
- LAH course on September 6, 7, 8
- LAH course on December 6, 7, 8

Classroom Location/Time

Courtyard by Marriott
3962 William Penn Highway
Monroeville, PA 15146

8:30 am – 5:00 pm

Please register/send me:

_____ LAH Quiz Manual with Exam Master Online for Self-study PE..... \$149.00
 _____ LAH Quiz Manual with Exam Master Online with Classroom PE.....\$399.00
 _____ LAH Webcast - *How to pass your licensing exam*.....NC

LAH Self-study PE Course..\$ _____
 LAH Classroom PE Course..\$ _____
 Subtotal..... \$ _____
 Shipping * (1st PE Course)..\$ _____
 Sales tax (add 7%).....\$ _____
 Total Amount.....\$ _____

Name _____ SS# _____

Company _____

Address _____

City _____ State _____ Zip _____

Visa/MC _____ Exp. Date _____

Signature _____ E-mail _____

**FAX THIS ORDER TO
412-885-1253**



See FAQ's below or contact
NAIFA-Pittsburgh at 412-655-4447

Social Security number is only required if registering for the Classroom PE.
 * Orders are shipped UPS ground service within 24 hours of receipt. Delivery is generally within 48 hours of shipping. Ground shipping is \$12 for first PE course set and \$1 for each additional PE course set. If overnight delivery is required add \$40 for first PE course set and \$5 for each additional PE course set.

FAQs on PRE-LICENSING EDUCATION (PE)

What is Pre-licensing Education (PE)?

Pre-licensing Education (PE) is required for individuals who are acquiring their initial producer insurance license. Individuals may complete their PE requirement in a self-study format or by attending a class. The self-study format requires the individuals to pass a monitored final exam with a score of at least of least 70%. In the classroom format, individuals receive their PE certificate by attending the class.

Does everyone taking an insurance exam have to complete a Pre-licensing Education (PE) course?

No. Only *new* producers are required to complete Pre-licensing Education (PE). In other words, if you have a current producer license (i.e., life, accident, health or property and casualty) and you want to add another license authority, you *do not* have to complete the state mandated PE requirement. You may self-study and take the exam without a PE certificate. In that case, you will have to present your current license at the PSI testing center.

Where do I take my state licensing exam?

The state licensing exam is administered at PSI Services. There are three locations in the Pittsburgh area (Cranberry, Greensburg, & Edgewood Town Center) with other locations in the Erie, Harrisburg, Philadelphia and Allentown areas. Complete details on registering and specific addresses are available at www.psiexams.com

What can I expect at the PSI testing center?

Individuals will be required to provide photo identification and present their PE course completion certificate to take their exam. Individuals adding an additional license authority will have to provide a photo identification and their current producer license. After an individual passes their licensing exam (70% or higher) they may apply for their insurance license at the PSI testing center. This process will include making application with the Pennsylvania Insurance Department for a resident license and completing a fingerprint scan for a Pennsylvania State Police/FBI background check. Individuals can then print their license from the Insurance Department website after the licensing process is completed (generally in 1-2 weeks).

Where can I learn more about the licensing process?

NAIFA-Pittsburgh members can attend a FREE one hour webcast *How to pass your licensing exam* to learn more on the licensing process, types of exam questions, and study strategies to help you pass your licensing exam. To register, complete the registration form on the preceding page and fax to 412-885-1253.